

#### International Tourism Development is Vital to Hawaii

- ☐ Hawaii is developing international tourism to protect and expand its economic base.
- ☐ Tourism revenues contributed \$9.2 billion to Hawaii's economy in 1988 with international tourism generating \$4.2 billion.
- ☐ As air access increased between Hawaii and the U.S. mainland in the 1980s, tourism revenues grew more than threefold; the same trend is occurring with international tourism.
- ☐ Hawaii is the favored destination for many international travelers but air routes from foreign countries are limited.
- ☐ International tourism provides cultural and social exchanges necessary to Hawaii in diversifying its economy.

#### Hawaii's Role as a Gateway

- ☐ With a population of one million people, Hawaii's statewide airport system served nearly 32 million people in 1988.
- ☐ Honolulu International Airport provides 47,000 jobs and contributes \$2.5 billion to the state's economy.
- ☐ Honolulu International Airport was the gateway to the U.S. for three million international visitors last year.
- ☐ Hawaii is the favored destination of Japan's "10 Million Program" and half of all Japanese travelers to the U.S. use Hawaii as their gateway.
- ☐ This trend is projected to continue with a 45% increase in Japanese visitors to Hawaii by 1992.
- ☐ Hawaii's favored destination status is being eroded by long waits upon arrival at Honolulu International Airport; competitive destinations in the Pacific, Asia and Europe are benefitting.

# Factors in Hawaii's Development of International Tourism

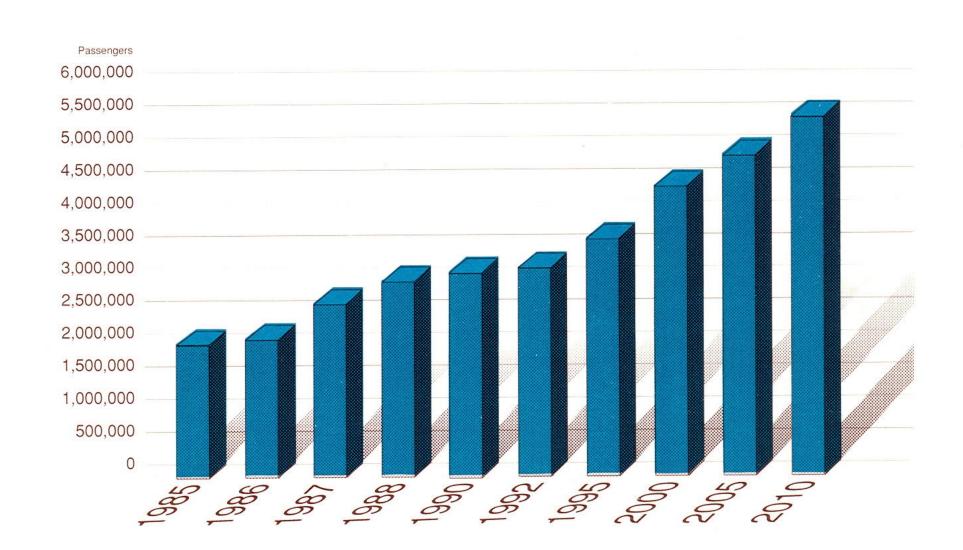
- ☐ One additional route, established between Hawaii and Japan, served by a carrier from each country, would generate more than \$1 billion to the U.S. economy.
- ☐ Future air rights negotiations must weigh the economic needs of communities such as Hawaii.
- ☐ Air rights negotiations between Japan and the U.S. continue to falter; the lack of available seats between Hawaii and Japan diverts Japanese travelers to foreign destinations.
- ☐ The Congressional guideline to process international travelers through Immigration and Customs within 45 minutes must be met if Hawaii is to maintain its favored destination status.
- ☐ Special attention by the federal agencies is needed to ensure efficient and courteous inspections.
- ☐ Tourism revenues must be accurately measured and reported so that a higher priority is placed on passenger facilitation.

#### Hawaii's Action Plan

Acting to diversify the economy, Governor Waihee established the Task Force on International Aviation to bring Hawaii's concerns to the attention of Congress and federal agencies. Hawaii is:

- ☐ Pursuing charters and scheduled service from Europe and other international locations.
- ☐ Investing more than \$800 million to expand and update the airport system within the State of Hawaii.
- ☐ Building a new International Terminal at Honolulu International Airport to handle the increase in passengers.
- ☐ Expanding the Neighbor Island Airports on Maui, Kauai, and Hawaii to receive direct flights from international cities.
- ☐ Completed interim improvements at Honolulu International Airport by expanding the Customs inspection area by 20%; increasing Immigration inspector stations by 40% and by adding international passenger coordinators to expedite the passenger flow.

International Passengers Entering the U.S. Through Hawaii

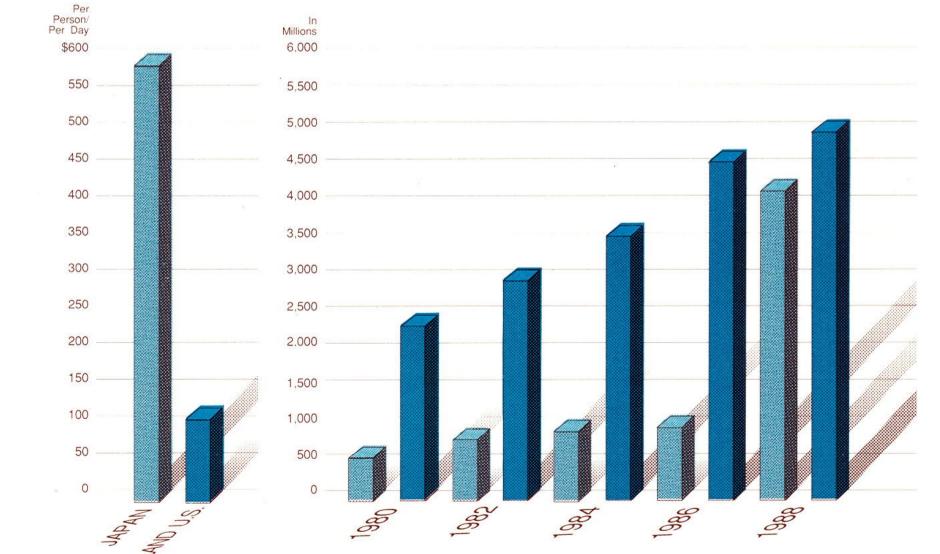


### and the Tourism **Policy Council Can** Help

- **How the USTTA**  $\Box$  Encourage the active participation of the Department of Commerce in air rights negotiation to fully develop the economic potential of international tourism.
  - ☐ Request Congress to assure federal agencies meet the Congressional guideline to process international passengers within 45 minutes of arrival.
  - ☐ Develop a mechanism, as specified in the Omnibus Trade and Competitiveness Act of 1988, that will accurately report tourism revenues in an international economic data system.
  - ☐ Consider the significance of international air routes, gateway processing and international tourism revenues in any revision of the National Tourism Act of 1981.

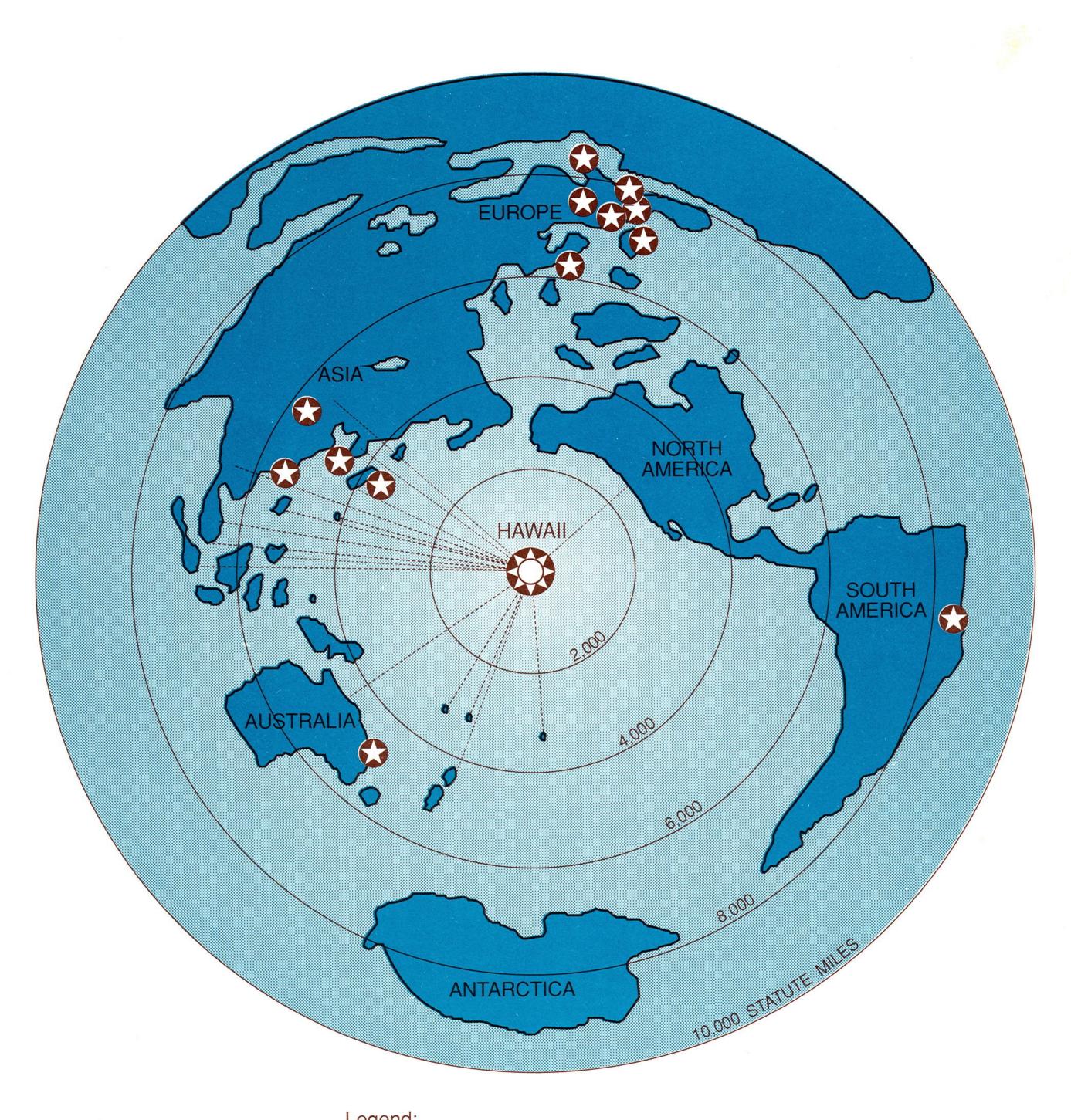
# Information

International Aviation, Department of Transportation, 869 Punchbowl Street, Honolulu, Hawaii 96813, (808) 548-4711.



Visitor Expenditures in Hawaii

## Hawaii Needs Expanded Access Through New International Routes



Legend:
Additional Air Routes Needed
Existing International Routes
to Hawaii